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C E N T R A L I N T E L L I G E N C E A G E N C Y



ECONOMIC RESEARCH POSITIONS
for
B.A., M.A., and Ph.D. CANDIDATES

- ECONOMICS OR RELATED DISCIPLINES
 - AREA STUDIES
 - BUSINESS ADMINISTRATION
 - INTERNATIONAL RELATIONS
-
- GENERAL:
Challenging research and report preparation on the economies of foreign countries. Individual research and responsibilities include economic development and comparative economic performance, international monetary affairs, trade patterns, etc., including computer-assisted model building. For key countries, in-depth sector studies of major industries constitute analyst research areas.
 - STARTING SALARIES:
\$7,639 - \$15,812 (GS-7 to GS-13)
 - FRINGE BENEFITS:
Liberal insurance, retirement and leave programs.
 - PROFESSIONAL BENEFITS:
Opportunity for further academic study with tuition paid.
Opportunity for Government-sponsored language training.
Opportunity for individual publication.
Association and work with experts in various professional fields.
Excellent career and advancement opportunities.

- Positions are located in the Washington, D.C., area

Interviews may be arranged with representatives of the Agency on

Please communicate with

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Notes on the General Working Environment
for Economists in the
Central Intelligence Agency

The Focus of Work: The principal task is to analyze economic activities of foreign countries in support of the formulation and execution of U. S. foreign policy. This task involves the study of developments in foreign economies which have an effect on the interests and security of the United States. Many reports are prepared in response to requests received from high level officials, others are self-initiated by our research staff when it sees a policy need developing. Papers vary in scope, from a brief analysis of, say, short-term prospects for foreign exchange earnings in a key underdeveloped country, or its prospects for growth in the light of a new government investment policy, to more comprehensive studies such as the effect of a phase-out of the Vietnam War on the economies of individual Far Eastern countries.

Initial Assignment: An entering analyst is assigned initially to research on one of many geographic areas, and is given independent responsibility for a particular country or economic sector as soon as he demonstrates his ability to handle the subject. Persons with advanced degrees, of course, usually are able to gain fairly rapid control of the research materials and to draft independent papers in a reasonably short time. New analysts receive as much guidance

as needed. Essentially, the economic research analyst faces the same problems and uses the same skills as those associated with writing a graduate level term paper or an M.A. thesis.

Outside Professional Activities: Analysts are actively encouraged to maintain and broaden their professional ties through study, contacts with other persons and organizations engaged in economic research of mutual interest, attendance at professional meetings, and writing for publication in professional journals. Local universities offer a variety of graduate courses in economics, and analysts are encouraged to pursue additional study at least through the equivalent of the M.A.; moreover, the Agency normally will pay the cost of after-hours courses in economics. Analysts attend, and occasionally present papers to, professional meetings; here, too, the Agency often pays the costs for attendance by a limited number of professionals.

We believe this environment offers an exceptional opportunity for well-trained young people interested in research, analysis, and writing in the general area of foreign economic activity. Assignments are varied and demanding. Heavy responsibility comes early to the analyst who demonstrates capability.